Business + Financial Services

Managing to make things work in the perfect business climate

Launch
Relocate
Expand
Develop

In The Perfect Business Climate

Business Development Board
Palm Beach County's Economic Development Resource

310 Evernia Street
West Palm Beach, FL 33401
p: 561.835.1008
www.BDB.org
In Palm Beach County, economic success revolves around PROFESSIONAL SERVICES

Palm Beach County consistently remains among the nation’s leaders for business and financial services, providing a robust environment for success — from wealth management to banking and investment services; from investors to venture capital and corporate finance firms. Organizations requiring specialized business and financial expertise are drawn to Palm Beach County because of high industry concentration, proximity to peers, and even the location of competitors. With 71,000 millionaire households and 33 billionaires in the county, there is great access to capital and a lot of money to manage.

Creating a new headquarters or a branch presence here impacts your image and brand with both clients and colleagues. Palm Beach County’s financial firms cater to corporations and affluent individuals, and support the growth of their national and international business enterprises. Investment and legal advice, tax planning, cash management, financing, insurance, customer support, banking, and financial investment services are among the other readily available services.

Many organizations choose Palm Beach County for cost efficiencies that include our tax structure, incentives, affordable real estate, and lower labor costs. The County offers the perfect climate for hedge fund, private equity, and related financial firms.

- No state personal income tax or estate tax
- No corporate income tax on limited partnerships
- No corporate income tax on subchapter S-corporations
- No state-level property tax
- Educated workforce, with access to Florida Atlantic University’s Bloomberg Terminal Internship Program students, as well as Bloomberg® terminals and industry experts
- Convenient direct flights from Palm Beach International Airport to New York, Chicago, Boston, and Hartford
- Easy access to Latin and Caribbean markets

South Florida is home to some of the most successful hedge fund, private equity, family office, and related financial firms including:

- Abbot Downing
- Addison Capital Partners
- Affiliated Managers Group
- AIM Global Core Fund
- BlackMock
- Blue Sea Capital
- Blue Water Worldwide
- II Capital Management
- Cambridge Capital
- Capital Asset Management Group
- Chilton Trust Company
- Convex Partners
- Crescent Wealth Partners
- Cypress Trust Company
- Directional Research & Trading, Inc.
- DRB Capital
- DRI Fund
- DGM Capital Partners
- Elevate
- Family Office Networks
- Fortress Investment Group
- GenSpring Family Offices
- Goldman Sachs Capital
- Gavico Capital
- Graham Capital Management
- Gray Value Management, LLC
- Halite Partners
- Haskets Securities
- Hunter Global Investors
- Impala Asset Management
- Inception
- Intech Investment Management
- Intech
- James Capital Group
- JPMorgan
- J. P. Morgan
- Kayne Anderson
- Lawless Edwards and Warren
- Leu Miller Investments
- Lighthouse Partners
- Looking Glass Investments
- Maha Piyash Capital Group
- Merrill Lynch Wealth Management
- Mexican Financial
- Morgan Stanley
- MSU Capital
- Oppenheimer & Company
- Otten Creek Capital
- Palisade Capital Management
- Palm Beach Capital
- Priderock Capital Partners
- RDM Investment Group
- SandPeaite Asset Management, LLC
- Scylla Capital
- Sterling Organization
- Sun Capital Partners, Inc.
- The Legend Group
- Theorem Fund Services
- Third Friday Total Return Fund
- Today Investment Corporation
- UBS Financial Services
- Wexford Investment Management
- Wexford Capital

Numerous private equity and hedge fund groups call Palm Beach County home. Learn more about the perfect business climate at www.BDB.org
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Commercial Real Estate
Palm Beach County has an ample supply of ocean- and water-view commercial real estate to accommodate organizations looking to make a major brand impact. There are also available buildings with 30,000 square feet or more of contiguous Class A office space. For more information on Palm Beach County real estate, please visit the “Properties” section of our website, www.88.org or call 813.853.1008 for a customized report.

Educated Workforce
As a growing center for business and financial services companies supporting the regional, state, national, and global markets, Palm Beach County invests in a location of commerce’s diverse, multicultural workforce. They are the vital support required by industries seeking to connect global populations and business environments. Professional services companies are able to recruit top talent from the area’s many M.B.A. programs.

PRIMARY EDUCATION (K-12):
The School District of Palm Beach County (SDPC) offers elementary and middle schools with STEM (Science, Technology, Engineering, and Math)-related programs, and Finance, Pre-Law / Law, and Engineering & Math High School Career Academies.

HIGHER EDUCATION:
Palm Beach County’s colleges and universities offer programs ranging from College Credit Certificates to Doctorate Degrees in finance and economics, law, and accounting disciplines. These institutions preparing students for employment in the business and financial services industries include:

Florida Atlantic University’s College of Business offers 11 graduate degree programs for students to compete and advance themselves in today’s global business environment. The College of Business also offers a Ph.D. in Business Administration.

Infraestructure
Quick and easy access to your firm’s other locations and key clientele is a key asset: our area’s diverse, multilingual workforce. They are the vital support required by industries seeking to connect global populations and business environments.

At the height of season, PBIA offers up to 40 daily departures to the New York City metro area (JFK, LGA, EWR, HPN, ISP) and roughly 50 additional non-stop flights to key destinations throughout the U.S., Canada, and the Caribbean with 12 airline partners. Destinations include Atlanta (ATL), Boston (BOS), Chicago (ORD, MDW), Hartford (BDL), Washington D.C. (DCA), Baltimore (BWI), Charlotte (CLT), Dallas (DFW), Denver (DEN), Philadelphia (PHL), Montreal (YUL), Toronto (YYZ), and Nassau (BWI), to name only a few. For more information, visit PBIA.org. In addition to Palm Beach International Airport, there are several regional airports:

- Boca Raton Airport (primary air cargo facility)
- North Palm Beach County Airport

Backgroud

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Who We Are
The Business Development Board of Palm Beach County is the official public/private-economic development organization for Palm Beach County, and Palm Beach County partner of Enterprise Florida. Founded in 1982 as a not-for-profit corporation, our primary purpose is to attract and retain a spectrum of new industry, business investment, high-quality jobs, and workforce development through corporate relocations, expansions, and international trade, stimulating economic energy, promoting business diversity, and enriching the County’s vitality. The Business Development Board is essentially your one-stop resource for information on relocating your business to or expanding in Palm Beach County.

The BDB offers free and confidential services, including:
- Confidential project management assistance
- Site inventory on available industrial buildings, land, and office space
- Site tours conducted by our relocation and expansion staff
- Information on grants, financial assistance, and financial incentives available through the State of Florida, Palm Beach County, and local municipalities
- Introductions to CareerSource Palm Beach County’s employee-training programs
- Tours of public and private educational institutions
- Introductions to government and business leaders
- Provide information on available housing and cost-of-living data
- Information on government zoning and permitting
- Local buyer and supplier information
- Demographics and labor market information
- Available services and rates for utilities, communications, and transportation
- Overview of Palm Beach County’s lifestyle, including recreational and cultural amenities for relocating families

During the past five years, the BDB assisted relocation and expansion projects that helped create and retain more than 13,182 direct jobs with average salaries greater than $69,923, resulting in more than $668 million in capital investment to Palm Beach County and an overall economic impact exceeding $7.33 billion.

Additional information can be found at the BDB’s website, www.88.org.
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Florida Atlantic University’s Financial Analyst Program
In partnership with Bloomberg®, Florida Atlantic University’s Financial Analyst Program (FAP) equips students with cutting-edge financial analysis and equity research skills, taking them through deep-value fundamental research, resulting in the creation of independent equity research reports. The FAP provides an educational challenge that builds on relevant and real-world fundamental investment knowledge to educate, train, and develop the next generation of top-notch finance talent.

This one-of-a-kind program helps students gain real experience with real companies in the areas of financial analysis, financial modeling, and company valuations. Utilizing the newly renovated FAU Trading Room, students gain practical, hands-on experience and knowledge via Bloomberg® terminals, students receive a Financial Analyst Certificate from FAU and are also required to become Bloomberg Essentials Certified.

Keiser University offers degrees in Business Administration, Business Analytics and Entrepreneurship, and graduate degrees in Business Administration.

Lynn University’s International Business Center is designed specifically to accommodate its growing College of Business and Management.

Palm Beach Atlantic University’s Rinker School of Business offers degrees in accounting, finance, international business, management, marketing, and an M.B.A. program.

“Palm Beach County has been a great location for us. We’ve also been able to take advantage of a great pool of local talent, and have had no problem in relocating professionals here from all over the country.” – Michael F. Chairman, Cermed Partners

For more information regarding education in Palm Beach County visit www.PBCedu.org.

World-class museums, art centers, concert halls, and more than 40 performing arts theaters

Arts & Culture and Quality of Life
Quality of life is something every CEO must consider – and sell to his or her workforce – when relocating a business operation. Palm Beach County SHINES in that respect, and employees and their families are happy to call this home.

• World-class museums, art centers, concerts halls, and more than 17 performing arts theaters
• Over 400 cultural venues and organizations
• Home to the Winter Classics Festival, U.S. Open Polo, Palm Beach International Boat Show, Sunfest, and the Palm Beach International Film Festival
• Florida’s Golf Capital and home to the PGA of America, with more than 170 courses, many designed by golfing legends
• More than 1,100 pro-quality tennis courts, including the world-famous Delray Beach Tennis Center
• Professional sports teams in the NHL, NBA, NHL, and MLB
• Home to Spring training for four MLB teams, the Florida Marlins, the St. Louis Cardinals, the Washington Nationals, and the Houston Astros
• Access to modern, world-class healthcare with thousands of qualified physicians, research-based treatment facilities, outpatient and urgent care facilities, nursing homes, assisted living, and specialty care centers
• Clean and safe neighborhoods in 39 municipalities
• 47 miles of pristine beaches where the Gulfstream comes closest to the east coast of the U.S. with warm, clear waters and endless water-based sports and activities including fishing, snorkeling, diving, water- and jet-skiing, and boating
• Beautiful weather and semi-tropical climate

In today’s highly competitive business environment, every advantage counts. It is mission-critical to find a location that affords you every opportunity to be successful. Palm Beach County excels in all of these areas: a well-educated workforce, a competitive business climate, myriad arts and cultural destinations, organizations, and activities; access to high-quality healthcare; a strong housing market; and a great place to raise a family.

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Quick and easy access to your firm’s other locations and key clientele is via

• Beautiful weather and semi-tropical climate
• Easy access to Latin and Caribbean markets
• World-class museums, art centers, concert halls, and more than 40 performing arts theaters

Infrastructure
Quick and easy access to your firm’s other locations and key clientele is via

• Boca Raton Airport (allows international flights)
• North Palm Beach County Airport

Backing all these facilities are aviation services equipped with vital operational support.

In addition to its strong business, cultural, and lifestyle offerings, Palm Beach County is a great place to raise a family. The County offers the perfect climate for hedge fund, private equity firms, and our tax structure, incentives, affordable real estate, and lower labor costs. Many organizations choose Palm Beach County for cost efficiencies that include the other readily available services.

Continental Flight: we see the beauty of the four arts from the Society of the Four Arts, Palm Beach. Sculpture “Intere” by Isamu Noguchi.
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